

AIP MARKETING ALLIANCE (800) 783-5206, Press 1	A.M. BEST	S & P	Annuities	Term Life	ROP term	Simplified Issue	Universal Life	Equity Index UL	Survivor Life	Whole Life	Long Term Care	401K no/IRRA license needed	Final Expense
ALLIANZ, ALLIANZ NY	A	AA	★	★			★	★	★		★		
AMERICAN EQUITY, AM. EQUITY OF NY	A-	BBB+	★										
AMERICAN GENERAL LIFE	A	A+	★	★	★		★	★	★				
AMERICAN NATIONAL	A	AA	★	★		★	★					★	
AVIVA LIFE AND ANNUITY	A+	AA-		★		★	★	★	★				
AXA EQUITABLE	A+	AA		★			★						
BANNER LIFE	A+	AA		★			★						
EQUITRUST	B+	A	★										
FORESTERS	A	N/A		★		★	★						★
FORT DEARBORN LIFE	A+	A+	★										
GENWORTH	A	AA-	★	★			★		★		★		
GREAT AMERICAN/ANNUITY INVESTORS	A	A	★										
ING – LIFE & ANNUITY	A-	AA	★	★	★		★		★				
JOHN HANCOCK	A++	AAA		★			★		★	★	★		
LAFAYETTE LIFE INSURANCE	A+	AA+	★			★	★			★			★
LINCOLN FINANCIAL	A+	AA	★	★			★		★				
METROPOLITAN LIFE	A+	AA-		★			★			★			
MUTUAL/UNITED OF OMAHA, INCLUDING NY	A+	AA-	★	★		★	★				★		
NATIONAL WESTERN	A	A	★		★	★		★					
NORTH AMERICAN	A+	AA-	★	★	★		★	★					
OM FINANCIAL LIFE, OM FINANCIAL OF NY	A-	N/A	★				★	★					
PRUDENTIAL	A+	AA		★	★		★		★				
SUNLIFE (KEYPORT)	A++	AA+	★										
TRANSAMERICA	A	AA-	★	★	★	★	★		★	★			
WEST COAST LIFE	A+	AA		★			★		★				
WESTERN RESERVE	A+	AA-		★	★		★						

carriers, trips & incentives

LOG ON TO WWW.AIPONLINE.NET AND CLICK ON "AGENT INCENTIVES" FOR MORE DETAILS AND PDF BROCHURES.

Allianz: PRODUCER PERKS

CPCS: As of January 5, 2009, we will begin awarding Perks when you reach Gold Club status (60,000 Combined Production Credits). Once attaining Gold Level, your account will be credited with 3 Producer Perks.*
ANNUITIES: 10% of total collection premium for the first five policy years
LIFE: 100% up to target, 10% of excess and rollover premium in the first year
LTC: 100% of total net issued annualized premium. When you reach **Diamond** Club status (with 300,000 CPCs), you'll earn 4 Perks. At 500,000 CPCs, you'll be a **Premier** Club member and will receive 6 Perks. And if you attain 740,000 CPCs, as an **Elite** Club member you'll be rewarded with 8 Perks. *Call for details!

American Equity: BAHAMAS

TRIP DATE: November 11-15, 2009
QUAL. PERIOD: July 1, 2008 to June 30, 2009
PROD. REQUIREMENTS: Paid Annuity or Single Premium Life Premium \$2,500,000 Couple. Call for details!

American Equity: SAN DIEGO

Four Seasons Resort – Aviara
TRIP DATE: October 20-24, 2010
QUAL. PERIOD: July 1, 2009 to June 30, 2010
PROD. REQUIREMENTS: Paid Annuity or Single Premium Life Premium \$2,500,000 Couple. Call for details!

American National: LOS CABOS, MEXICO

TRIP DATE: May 23-27, 2010
QUAL. PERIOD: Jan. 1 to Dec. 31, 2009
PROD. REQUIREMENTS: Limited to the Top 80 qualifiers. Conference Credit of \$100,000 and 12 New Cases (Fixed Life and/or Fixed Annuities) See AIP website for details!

EquiTrust: VIENNA, AUSTRIA

TRIP DATE: Sept. 16-22, 2009
QUAL. PERIOD: May 1, 08 to April 30, 09
PROD. REQUIREMENTS: Top 70 index annuity producers. Top 25 Certainty / Certainty Select producers. Top 5 Confidence Income producers. Producers with \$2.5 million in eligible products will be invited also.

Foresters: ST. THOMAS, U.S. VIRGIN ISLANDS 2010

QUAL. PERIOD: Jan. 1, to Dec. 31, 2009
PROD. REQUIREMENTS: Producer (including PPGA, MGA, GA): \$50,000 Destination Credit, and 12 new cases = 1 invitation (+1 guest) See AIP website for details!

Mutual of Omaha: BIG ISLAND OF HAWAII

TRIP DATE: March 22 - 27, 2010
QUAL. PERIOD: Jan. 1 to Dec. 31, 2009
PROD. REQUIREMENTS: 115,000 incentive credits required to qualify. A minimum of 5 new-business apps must be submitted and issued. Call for details!

National Western: CANADA 2010

TRIP DATE: 2010 TBA
QUAL. PERIOD: Jan. 1 to Dec. 31, 2009
PROD. REQUIREMENTS: Sales Conference = 105,000 CHIPS and minimum 8 issued-and-paid cases; Champions Club = 165,000 CHIPS and minimum 16 issued-and-paid cases. Call or see AIP website!

OM Financial Life: PAIR PROGRAM

Deferred compensation bonus plan. Enhance your commission earnings by an additional \$200,000 to \$400,000+ for retirement over the next 10 years. Go to www.aiponline.net and click on "Agent Incentives" for details!

